

San Francisco Public Library

FYs 2020 & 2021 Budget Presentation February 7, 2019

## **Budget Calendar: FYs 20 & 21**

Tasks	October	November	December	January	February	March	April	May	June	July	August
<b>Budget Development</b>							_				
Departmental Budget											
Proposal Development											
Commission Budget											
Priority Discussion											
City Work Order											
Development											
Commission Budget											
Proposal Discussions											
Commission Budget											
Proposal Approval											
Budget Submittal to											
Controller											
<b>Budget Negotiations</b>											
Mayor's Budget Office											
Negotiations											
Board of Supervisors											
Budget Negotiations											
<b>Budget Finalization</b>											
Board of Supervisors											
Budget Adoption											
Mayor Signs Budget											
Fund Availability											

## **SFPL Strategic & Budget Priorities**



#### **Strategic Priorities: Summary of Proposed Investments**

As of January 17, 2019 (1):

			FY 20		FY 21
	One-time/	Pr	oposed		Proposed
Strategic Priority	Ongoing	Investm	ent Amount	Inve	estment Amount
Premier Urban Library	One-Time	\$	155,000	\$	-
	Ongoing	\$	71,000	\$	-
Premier Urban Library Total			226,000		
Literacy & Learning	One-Time	\$	-	\$	850,000
	Ongoing	\$	-	\$	1,992,995
Literacy & Learning Total		\$		\$	2,842,995
Youth Engagement	One-Time	\$	20,000	\$	-
	Ongoing	\$	85,000	\$	-
Youth Engagement Total		\$	105,000	\$	
Digital Strategies	One-Time	\$	1,165,500	\$	100,000
	Ongoing	\$	149,000	\$	-
Digital Strategies Total			1,314,500		100,000
Partnerships for Excellence	Ongoing	\$	371,000	\$	-
Partnerships for Excellence Total			371,000		
Organizational Excellence	Ongoing	\$	295,760	\$	-
Organizational Excellence Total			295,760		
Facilities Maintenance & Infrastructure	One-Time	\$	7,053,500	\$	20,000,000
	Ongoing	\$	219,400	\$	2,020
Facilities Maintenance & Infrastructure Total		\$	7,272,900	\$	20,002,020
Grand Total		\$	9,585,160	\$	22,945,015

Ongoing Investment Totals by FY:

• FY 20: \$1.19M

• FY 21: \$2.00M

One-time Investment Totals by FY:

• FY 20: \$8.39M

• FY 21: \$20.95M

(1) See Attachment I for detailed investment proposals by Strategic Priority for FY 20 & 21 as presented to the Library Commission on January 17, 2019 with cost estimate update for Sheriff's work order increased from \$200K to \$271K based on the Sheriff's cost estimate.

## FY 20 & 21 Budget Options

#### **Option 1:**

 Approve budget investment proposals from January 17, 2019 with the adjusted cost for the Sheriff's work order

#### **Option 2:**

 Approve budget investment proposals from January 17, 2019 with the adjusted cost for the Sheriff's work order and,

Adjust as noted below:

		o /	FY 20
Strategic Priority		One-time/	Estimated
Category	Proposal Change Description	Ongoing	Change Amt
	Eliminate the \$1.5M branch capital project contingency proposal for Mission and		
Facilities Maintenance	Ocean View projects. The \$1.5M contingency is approximately 5% of the total budget		
& Infrastructure	of \$28.3M (\$19.8M for Mission & \$8.5M for Ocean View). Both projects were fully		
	funded in prior budget cycles	One-time	(1,500,000)
Digital Strategies	Cut the FY 20 Tech'd Out mobile wireless lending program expansion in half from		
	\$190.5K to \$92.25K, adding 150 Chromebooks rather than 300	One-time	(95,250)
Organizational	Postpone the Learning Management System (LMS) investment proposal pending		
Excellence	additional analysis of the City's LMS planned upgrades	Ongoing	(75,000)
Partnerships for Excellence	Add four additional Health and Safety Associates (HASAs) to SFPL's social services		
	team to provide additional services in the branches for patrons. With this increase		
	there would be a total of 10 HASAs systemwide	Ongoing	100,000
Premier Urban Library	Enhance the FY 20 proposed increase for marketing by \$35K for a total increase of		
	\$100K and a revised ongoing budget of \$180K. The additional monies would be used		
	for additional outdoor advertising and banners	Ongoing	35,000
			(1,535,250)

**Notes:** (1) Option 2 would approve all January 17, 2019 budget proposals except the changes noted above; and, (2) ongoing FY 20 cost changes would be reflected in both the FY 20 & FY 21 total budgets.



## FY 20 & 21 Proposed Budgets: Option 1

		-			_		
					Variance		
				Variance	FY 20		Variance
				FY 20	Proposed Budget		FY 21
	TW 4.0	EW O.O.	FY 20	Proposed Budget	to	FY 21	Proposed Budget to
Item: as of January 28, 2019	FY 19	FY 20 Base Budget	Proposed Budget (as of Jan 28, 2019)	to FY 19 Budget	FY 20 Base Budget	Proposed Budget (as of Jan 28, 2019)	FY 20 Proposed Budget
	Approveu Buuget	Dase Duuget	(as of Jan 28, 2019)	ri 19 Duuget	Dase Duuget	(as of Jan 28, 2019)	Proposeu duuget
SOURCES							
Property Tax Setaside	63.57	64.90	64.90	1.33	-	68.14	3.24
General Fund Baseline	83.63	89.71	89.71	6.08	-	93.12	3.41
Total LPF	147.20	154.61	154.61	7.41	-	161.26	6.65
Misc. Annual Sources	0.73	0.58	0.58	(0.15)	-	0.58	-
Library Fines & Fees	0.67	0.67	0.44	(0.23)	(0.23)	0.37	(0.08)
Fuhrman Trust	0.10	0.10	0.10	-	-	0.10	-
LPF Fund Balance	11.92	-	6.93	(4.99)	6.93	1.96	(4.98)
<b>Total Other Sources</b>	13.41	1.35	8.06	(5.36)	6.71	3.00	(5.05)
<b>Grand Total Sources</b>	160.61	155.96	162.66	2.05	6.71	164.26	1.60
USES							
Salaries	58.49	60.36	60.50	2.00	0.13	62.08	1.58
Benefits	25.95	27.75	27.78	1.83	0.03	29.47	1.69
Retiree Health	5.49	5.89	5.89	0.40	-	6.08	0.18
Total Labor	89.93	94.00	94.17	4.24	0.17	97.62	3.45
Collections	15.92	17.62	17.62	1.70	-	20.46	2.84
Services of Other Depts.	11.99	12.25	12.77	0.78	0.52	12.84	0.07
Non-Personnel Services	5.91	5.99	7.00	1.09	1.01	7.00	0.00
Reserves	-	0.24	-	-	(0.24)	-	-
Materials & Supplies	3.70	3.52	4.07	0.38	0.55	3.78	(0.29)
BLIP Debt Service	2.54	4.41	1.86	(0.68)	(2.55)	1.86	(0.00)
Capital	29.26	16.26	23.06	(6.20)	6.80	20.00	(3.06)
Equipment	1.36	0.83	2.11	0.75	1.28	0.69	(1.42)
Total Non-Labor	70.68	61.13	68.49	(2.19)	7.37	66.64	(1.85)
<b>Grand Total Uses</b>	160.61	155.13	162.66	2.05	7.54	164.26	1.60
Surplus / (Shortfall)	-	0.83	-			-	

**Notes:** (1) Proposed budgets are estimates & will be adjusted as-needed to balance and during the Mayor's and Board's phases of the budget process; (2) estimated LPF Fund Balance use in FY 20 is \$6.9M & \$2.0M in FY 21.



#### FY 20 & 21 Proposed Budgets: Option 2

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					Variance		
				Variance	FY 20		Variance
			777.00	FY 20	Proposed Budget	777.04	FY 21
	FY 19	FY 20	FY 20 Proposed Budget	Proposed Budget to	to FY 20	FY 21 Proposed Budget	Proposed Budget to FY 20
Item: as of January 28, 2019			(as of Jan 28, 2019)	FY 19 Budget	Base Budget	(as of Jan 28, 2019)	Proposed Budget
	Approved Budget	Dasc Dauget	(as of Jan 20, 2019)	11 17 Duuget	Dasc Duuget	(as 01 Jan 20, 2019)	1 Toposcu Duuget
SOURCES	(2.57	(4.00	(4.00	1.22		(0.14	2.24
Property Tax Setaside	63.57	64.90	64.90	1.33	-	68.14	3.24
General Fund Baseline	83.63	89.71	89.71	6.08	-	93.12	3.41
Total LPF	147.20	154.61	154.61	7.41	-	161.26	6.65
Misc. Annual Sources	0.73	0.58	0.58	(0.15)	-	0.58	-
Library Fines & Fees	0.67	0.67	0.44	(0.23)	(0.23)	0.37	(0.08)
Fuhrman Trust	0.10	0.10	0.10	-	-	0.10	-
LPF Fund Balance	11.92	-	5.40	(6.52)	5.40	2.02	(3.38)
<b>Total Other Sources</b>	13.41	1.35	6.52	(6.89)	5.17	3.06	(3.46)
<b>Grand Total Sources</b>	160.61	155.96	161.13	0.52	5.17	164.32	3.20
USES							
Salaries	58.49	60.36	60.50	2.00	0.13	62.08	1.58
Benefits	25.95	27.75	27.78	1.83	0.03	29.47	1.69
Retiree Health	5.49	5.89	5.89	0.40	-	6.08	0.18
Total Labor	89.93	94.00	94.17	4.24	0.17	97.62	3.45
Collections	15.92	17.62	17.62	1.70	-	20.46	2.84
Services of Other Depts.	11.99	12.25	12.87	0.88	0.62	12.94	0.07
Non-Personnel Services	5.91	5.99	6.92	1.01	0.93	6.93	0.00
Reserves	-	0.24	-	-	(0.24)	-	-
Materials & Supplies	3.70	3.52	4.01	0.32	0.49	3.82	(0.20)
BLIP Debt Service	2.54	4.41	1.86	(0.68)	(2.55)	1.86	(0.00)
Capital	29.26	16.26	21.56	(7.70)	5.30	20.00	(1.56)
Equipment	1.36	0.83	2.11	0.75	1.28	0.69	(1.42)
Total Non-Labor	70.68	61.13	66.96	(3.72)	5.83	66.70	(0.26)
Grand Total Uses	160.61	155.13	161.13	0.52	6.00	164.32	3.20
Surplus / (Shortfall)	-	0.83	-			-	

**Notes:** (1) Proposed budgets are estimates & will be adjusted as-needed to balance and during the Mayor's and Board's phases of the budget process; (2) estimated LPF Fund Balance use in FY 20 is \$5.4M & \$2.0M in FY 21.



## **Budget Considerations**

#### Next Steps:

- Approve a budget proposal option or a variation of these options:
  - o Option 1:
    - FY 20 Proposed Budget: \$162.66M
      - Estimated LPF Fund Balance use: \$6.93M
        - > Estimated remaining LPF Fund Balance: \$15.57M
    - FY 21 Proposed Budget: \$164.26M
      - > Estimated LPF Fund Balance use: \$1.96M
        - ➤ Estimated remaining LPF Fund Balance: \$13.61M
  - Option 2:
    - FY 20 Proposed Budget: \$161.13M
      - Estimated LPF Fund Balance use: \$5.40M
        - ➤ Estimated remaining LPF Fund Balance: \$17.10M
    - FY 21 Proposed Budget: \$164.32M
      - > Estimated LPF Fund Balance use: \$2.02M
        - ➤ Estimated remaining LPF Fund Balance: \$15.08M
  - Option 3: Library Commission recommendation?
- Submit budget to the Controller's Office: February 21, 2019

# Questions?

